



## Introduction to Yacht Insurance

### Course Description

This course provides an introduction to yacht insurance. It provides a broad knowledge of the legal issues concerning yachts, the cover available in the market, and how yachts are insured.

### Target Audience

The course is suitable for anyone who needs a broad overview of yacht insurance. Suitable for both underwriting and broker staff, both placing and claims, the course assumes no prior knowledge. The course will also be of use to anyone who works in underwriting or broker back up who needs knowledge of the subject.

### Course Objectives

On completion of the Course delegates will:

- understand the principles of yacht insurance
- understand the yacht insurance market
- understand the legal issues affecting yachts
- be able to identify the types of risks written in the yacht market
- understand how risk are placed and underwritten

### Course Format

The course will be presented by a lecture, discussion, exercises and case studies.

### Course Content

- The principles of yacht insurance
- The types of risks written
- Institute Yacht Clauses and the cover provided – other clauses.
- How risks are placed and written
- Legal aspects of yacht insurance

### Trainer **Len Wilkins FCII**

Len Wilkins has worked in marine and aviation insurance in both underwriting and broking. He has been involved in training for many years. He runs his own training consultancy and is employed by many organisations in the London insurance market. He has acted for Government Agencies, Banks and insurance companies and is an honorary visiting Lecturer University of Manchester Institute of Science and Technology. He is also a contributor to a number of Sweet and Maxwell publications on insurance and CII text books.

**Duration** 1 day

**Date** 17<sup>th</sup> February 2012

**Time** 9.30 am – 5.00 pm

**Venue** Novotel London Tower Bridge. 10 Pepys Street, London EC3N 2NR

**Fee** £265.00 +VAT (including refreshments and buffet lunch)

**Bookings** To reserve a place on this course please contact Tony Gregory  
Telephone: 07712 482 212 or Email: [tony.gregory@imc-seminars.com](mailto:tony.gregory@imc-seminars.com)