



INTRODUCTION TO THE US EXCESS AND SURPLUS LINES INSURANCE MARKET

Course Description

The purpose of this training course is to provide participants with an overview of the non-admitted insurance market in the US, including recent developments.

Target Audience

This course will be suitable for anyone who is new to the US Market, including managing agents, underwriters, brokers, claims managers or lawyers.

Course Content

US Excess and Surplus Lines Insurance

- Definitions
- Evolution of the Market
- Regulatory System
- Placement of Surplus Lines Coverage
- Surplus Lines Distribution Systems
- Surplus Lines Insurance Application
- State by State Requirements

Recent Developments in US Regulation

- McCarran-Ferguson Act / Antitrust Exemption Legislation
- Survey of Federal Requirements
 - Federal Acts and Regulations
 - Federal Agency Oversight
 - Implementation of Federal Laws
- State Compliance in 2011
 - Regulatory Hot Spots
 - Litigation Accountability
- National Association of Insurance Commissioners (NAIC) Initiatives
 - Reinsurance Credit
 - Solvency Modernization
 - Solvency II Equivalency
- Broker Compensation

IMC Events Ltd

2 The Old Vicarage, Manor Road, Goring, Oxfordshire RG8 9DR
+44 (0)1491 872 839 +44 (0)7712 482212

Presenter Fred E. Karlinsky, Esq.

Fred E. Karlinsky is a shareholder in the Florida-based law and governmental consulting firm of Colodny, Fass, Talenfeld, Karlinsky & Abate. Mr. Karlinsky, who engages in sophisticated regulatory and compliance matters on a nationwide basis, focuses his practice on insurance regulatory and transactional matters, and governmental affairs. Ranked among the top U.S. insurance law firms for consecutive years by Reactions Magazine, Colodny, Fass, Talenfeld, Karlinsky & Abate was also named as one of the top lobbying firms in Florida by Florida Trend magazine, the State's pre-eminent business publication. Prominent in his role as the Florida lobbyist for the Property and Casualty Insurers Association of America and lead lobbyist and General Counsel to the Florida Property and Casualty Association, Mr. Karlinsky has been a primary strategist in all types of Florida insurance-related legislative initiatives, including homeowners, automobile, workers' compensation, medical malpractice and other lines of property and casualty, and life and health. His insurance regulatory work includes consulting with clients on various reinsurance matters. A Solicitor of the Senior Courts of England and Wales, Mr. Karlinsky is admitted to practice in all Florida state and federal trial and appellate courts, the United States Supreme Court, United States Tax Court and the United States Court of Compensation Claims. He is also an Adjunct Professor of Insurance Law at Florida State College of Law, where he co-teaches a course on insurance regulatory law he helped to create.

Date 18th June 2012

Time 9.30am – 5.00pm

Venue London EC3

Fee £325.00 +VAT

Bookings To reserve a place on this course please contact Tony Gregory
Email: tony.gregory@imc-seminars.com
Telephone: +44 (0)1491 872 839 / +44 (0)7712 482212

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