



## **Introduction to Marine Cargo Insurance**

### **Course Description**

The Course gives an introduction to the main aspects of Cargo Insurance, providing a broad knowledge of the London market, and the theory and practice of Cargo Insurance.

### **Target Audience**

The Course will be of value to anyone who has recently become involved in Marine Cargo insurance.

### **Course Objectives**

On completion of the Course delegates will:

- Have a practical understanding of how Marine Cargo business is placed in the London market
- Have an understanding of the main requirements when arranging a Cargo Open cover
- Have a working knowledge of Basic Institute Clauses

### **Course Format**

The course will be presented by a lecture, discussion, exercises and case studies.

### **Course Content**

A general overview of Cargo Insurance including:

- The Cargo Insurance Market
- Effecting cover in the London Market
- Open Covers
  - Basic Terms
  - Freight Forwarders
  - Rating Systems
  - Certificates and Classification Clause
- Duration of Cover
- Basic Perils and Exclusions (A B and C Clauses)
- War and Strikes

### **Trainer      Len Wilkins    FCII**

Len Wilkins has worked in marine and aviation insurance in both underwriting and broking. He has been involved in training for many years. He runs his own training consultancy and is employed by many organisations in the London insurance market. He has acted for Government Agencies, Banks and insurance companies and is an honorary visiting Lecturer University of Manchester Institute of Science and Technology. He is also a contributor to a number of Sweet and Maxwell publications on insurance and CII text books.

**Duration** 1 day

**Date** 25<sup>th</sup> August 2010

**Time** 9.30 am - 5.00 pm

**Venue** IMC Marlborough Training Rooms, 16 St Clare Street, London EC3N 1LQ

**Fee** £245.00 +VAT (including refreshments and buffet lunch on the first day)

**Bookings** To reserve a place on this course please contact Tony Gregory  
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