



INTERMEDIATE PROFESSIONAL INDEMNITY INSURANCE

Course Description

This course will provide delegates with a detailed explanation of the legal and technical aspects of Professional Indemnity business. It will include recent legal developments impacting on the liability of professionals, an analysis of trends in policy coverage, the risks now facing the professions, and the role of risk management.

Target Audience

This course will be of interest to anyone with a working knowledge of Professional Indemnity business who wishes to enhance that knowledge.

Course Objectives

On completion of the course delegates will:

- have a detailed understanding of trends and issues in the liability of professionals
- have a detailed knowledge of policy wordings and how cover is being extended
- have a detailed understanding of the risk factors
- understand where professional indemnity cover “fits” (or not) with other liability covers
- understand the role of risk management in the professions
- understand the processes and techniques involved in claims handling

Course Format

The course consists of a series of exercises and case studies that bring together several aspects of the course.

Course Content

Policy Coverage

- Allocation and Aggregation
- Recent Trends in Policy Coverage including
 - Mitigation costs
 - Conditions and conditions precedent
 - Costs for representation
- Fraud and Dishonesty
- Recent Legal Decisions on Policy Interpretation
- Minimum Wordings

Recent Legal Developments

- Contract and Tort
- Standard of Care
- Liability for Economic Loss
- Scope of duty
- Assumption of Responsibility
- *Caparo*
- Loss of Chance

Risk Factors, Liability and Policy Coverage - Some Major Professions

- Financial Institutions
- Design and Build
- Independent Financial Advisors
- Tech Professionals

Risk Factors, Liability and Policy Coverage – “Miscellaneous” and Emerging Professions

- Education
- Others

Aspects of Risk Management

Presented by Tony Gregory LLM BA(Hons) FCII RPLU CPCU

Tony Gregory is Managing Director of Insurance Market Conferences. He had many years' experience in the London Market underwriting Liability and Professional Indemnity business, before establishing IMC. He is a Fellow of the Chartered Insurance Institute and a Vice President of the Insurance Institute of London. He holds the Registered Professional Liability Underwriter designation of the Professional Liability Underwriting Society (US) and the Chartered Property and Casualty Underwriter designation (US). He holds a Master of Laws degree from the University of London. He was the leader of the Insurance Institute of London's Research Groups on Professional Indemnity Insurance (First Edition) and of Liability and Accident Compensation. He was a founder member of the Liability Underwriters Group. He lectures and provides training in a range of insurance topics in the London market and worldwide and for academic institutions including the University of Cardiff, Swansea University and Florida State University. He holds the Certificate in Teaching and Learning from the Chartered Insurance Institute.

Duration	One day
Date	15 September 2026
Time	9.00 am - 4.30 pm (London)
Venue	Online using Zoom
Fee	£125.00 + VAT
In-House Fee	£850.00 + VAT for up to 12 delegates - Online using Zoom £950.00 + VAT for up to 12 delegates - Face to Face / in Your Offices
Bookings	To reserve a place on this course please contact Tony Gregory Telephone: +44 (0)1491 872 839 / +44 (0)7712 482 212 Email: tony.gregory@imc-seminars.com

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