



PROFESSIONAL INDEMNITY FORUM CONFERENCE: Resolving the Present, Searching for the Future

**4th - 6th July 2011
Robinson College, Cambridge**

The Conference

This is the sixteenth Conference organised on behalf of the Professional Indemnity Forum. This year we will be looking at practical issues facing the market in maintaining profitability, risk management in professional firms, the relationship between professional bodies and the insurance market, issues in claims handling and some of the many and significant legal decisions which are impacting on the professions' exposures and the consequent impact on claims handling.

Following each presentation, time is set aside for delegates to discuss points and there will also be opportunities for participants to partake in the Symposium and raise issues for further discussion.

Who is the Conference for?

This Conference will be of interest to anyone involved in Professional Indemnity Insurance, including underwriters, claims managers, risk managers, lawyers and brokers.

The Venue

The Conference will be held at Robinson College, Cambridge. Robinson is a modern college with excellent conference facilities. All rooms are "en-suite".

The Professional Indemnity Forum

PIF was formed many years ago by leading underwriters in the London Market with a view to improving levels of knowledge in the market as a whole. PIF is now a Committee of the International Underwriting Association of London Ltd (IUA). Membership is open to all IUA members together with invited underwriting representatives from other syndicates and companies. PIF presents a forum for discussion of issues of interest to the PI Market. It also seeks to promote sound principles for best practice, provide education to its members, where delegates can liaise with other professional bodies. This Conference gives the members of PIF the opportunity to further its aims and to involve others in the industry who have an interest in Professional Indemnity Insurance.

CONFERENCE PROGRAMME

MONDAY 4TH JULY

5.30 - 6.30 pm	REGISTRATION
6.30 - 8.00 pm	DINNER
8.00 - 8.15 pm	Conference Chairman's Introduction
8.15 - 8.40 pm	PIF Chairman's Introduction Trevor Meadowcroft

TUESDAY 5TH JULY

8.45 - 9.45 am	Legal Developments - A review of some interesting cases and trends in the past year Ben Patten QC
9.45 - 10.30 am	Risk Management in Professional Firms David Dearman
10.30 - 11.00 am	TEA / COFFEE
11.00 - 11.45 am	Tax Avoidance Schemes and The Liability of Professionals Julian Miller and Tom Pangbourne <ul style="list-style-type: none">• Tax avoidance - the British Film Industry, technology start-ups, and research and development• How the schemes worked• How the rules changed, the attitude of HMRC and what has happened since• Insurance implications for insurers and professionals• Insurance coverage issues which often arise
11.45 - 12.30 pm	NAMA - National Asset Management Agency: Irish Solution, UK problem Harriet Quinney and Denise O'Connor <ul style="list-style-type: none">• The function and operation of NAMA• The potential exposures• The professions involved
12.30 - 1.45 pm	BUFFET LUNCH

- 1.45 - 2.30 pm Solicitors – A Market Perspective
Mark Casady
- Where are we? – brief route map
 - What’s on the drawing board? – brief synopsis
 - What’s the likely outcome? – a personal view
 - What effect will changes have on the profession and their insurers?
- 2.30 - 3.15 pm Solicitors – Legal Developments
Sarah Clover
- Privilege
 - Coverage disputes
 - Recent developments: causation, damages and limitation
- 3.15 - 3.35 pm TEA / COFFEE
- 3.35 - 4.20 pm Surveyors: Hot Topics
Mark Southwell
- Valuers and market pressures
 - Improving competence – does it really make a difference to risk profile?
 - Is the RICS Assigned Risk Pool sustainable? Learning from solicitors.
- 4.20 - 5.00 pm Symposium
A panel of experts will lead a discussion on questions raised by delegates
- 7.00 pm RECEPTION AND BANQUET

WEDNESDAY 6TH JULY

- 9.00 - 10.00 am Liability of Construction Professionals
David Sear QC
- 10.00 - 10.40 am Practical Issues in Claims Management
Clare Norton
- How claims handling has changed in the last 5 years
 - Market issues in claims service
 - CTP – enhanced responsibility of the leader
 - Brokers – maintaining claims service
- 10.40 - 11.00 am TEA / COFFEE

11.00 - 11.35 am	Covering Liability Risks: How does Professional Indemnity Insurance relate to other forms of liability cover. Jeremy Collins and John Eastlake
11.35 - 12.25 pm	Fraud and Dishonesty: When Crime Doesn't Pay. Emma Kendrick-Jones
12.25 - 1.00 pm	"All for one and one for all" Single Projects Michael Earp <ul style="list-style-type: none"> • Fixed Period Single Professional Indemnity Policies • Owner's Protective Professional Indemnity Policies • Reliance on Professionals' own PI Policy • Operation and Benefits of OPPI coverage.
1.00 - 3.00 pm	BUFFET LUNCH Discussion on the issues raised Trevor Meadowcroft
3.00 pm	CONFERENCE CLOSE

THE PANEL

CHAIRPERSON

DEBORAH HALL

Deborah Hall was trained by BBC TV as a journalist and presenter. She presented the local and national news on the BBC for 12 years and was a news anchor on BBC World for 6 years. Deborah presents The Law Channel and The Accountants' Channel for the Einstein Network, GSTV for BT Global Services, The Surveyors' and Architects' Channels for RIBA and the Risk Channel for the insurance market. As a trainer of Presentation and Media Skills courses, Deborah has worked with senior executives in the UK and all over the world inc BT, Vodafone, Ofcom, The Law Society, Merrill Lynch, European Union, WHO, Health Protection Agency and CAREC in the Caribbean. Deborah is the media consultant for Bill Gates' WHO's worldwide programme to vaccinate the poor.

SPEAKERS

MARK CASADY

Mark Casady is Profession Leader for the Legal Profession at QBE and is a founder member of the Law Society Liaison Committee. As an experienced underwriter of the profession, he is a key contributor to the SRA Consultation Paper on the review of the Financial and Compensation Arrangements working in tandem with fellow insurers and the ABI.

SARAH CLOVER

Sarah Clover is head of the professional and financial disputes team at Barlow Lyde & Gilbert. She has advised on a wide range of professional indemnity claims against solicitors, including claims involving corporate finance, tax, pensions, commercial and residential property, company acquisitions and commercial contracts. She also advises clients on risk management and policy issues, and frequently writes and speaks on professional liability issues.

JEREMY COLLINS

Jeremy Collins is a senior solicitor in the Insurance and Reinsurance Division of Kennedys LLP. His professional indemnity practice includes advising underwriters on coverage disputes and renewal matters, in particular in relation to solicitors, financial professionals, and engineers. He also has particular experience of resolving professional indemnity claims involving group and 'managed' litigation in the Commercial Court.

DAVID DEARMAN

David Dearman is a partner in the forensic services department of PKF (UK) LLP specialising in large and complex commercial litigation and international arbitration, fraud and financial investigations, competition and anti-trust investigations, acquisition disputes and professional negligence actions. He joined PKF in 1991 and was admitted to partnership in 2003. He has specialised in forensic services since 1995 having transferred from PKF's financial services audit group dealing with Lloyds, the corporate insurance market and other financial institutions.

MICHAEL EARP

Michael Earp currently works for a Global Insurance Broker. His background includes professional indemnity underwriting, specialising in construction and surveyors risks for six years, and prior to that twenty years as a broker specialising in the field of professional indemnity and other construction related risks. He has been heavily involved in changes to the Professional Indemnity minimum policy wording for surveyors and is the author of a number of market wordings. He contributed to the Insurance Institute of London's Research Study Group on Professional Indemnity and in 2006 was published in the Journal of Building Appraisal.

JOHN EASTLAKE

John Eastlake is a partner in the Insurance and Reinsurance Division of Kennedys LLP. He has extensive experience of providing coverage advice and defending claims relating to solicitors, accountants, architects and surveyors. He is also well known for advising insurers and their insureds in the emerging 'new' professions, such as marketing and IT. He also advises insurers on D&O coverage matters.

EMMA KENDRICK-JONES

Emma Kendrick-Jones is a consultant at Simmons & Simmons. Throughout her career, she has specialised in the professional indemnity field, acting for insurers and their insureds in a broad range of professional negligence claims. In particular, she has wide experience in defending claims made against solicitors, insurance brokers, accountants and licenced conveyancers.

TREVOR MEADOWCROFT

Trevor Meadowcroft currently works for Aviva as a Regional Underwriting Manager. He has dealt with Professional Indemnity insurance for many years and has developed an in depth knowledge of most classes of the UK based professions. He has sat on many liaison and market committees and is current Chairman of the Professional Indemnity Forum.

Julian Miller

Julian Miller is a partner at Beachcrofts specialising in insurance and reinsurance. He has advised on complex aggregation issues arising from mortgage fraud and the liability of insurers and reinsurers for claims against financial institutions (eg Enron, WorldCom, Parmalat, IPO/Laddering). Much of his work is international in scope, acting for overseas clients or overseeing disputes in other countries. He has defended several substantial professional indemnity claims, including the Pender litigation, film finance insurance cases, and various tax deferral or tax relief cases.

CLARE NORTON

Clare Norton is the Claims Technical Counsel at Markel International, London based subsidiary of Markel Corporation. Her role as a claims specialist covers all classes of business written by Markel International, including Professional Financial Risks, Directors' and Officers' Liability, Marine and Energy, Property and Casualty, Equine and Trade Credit. She has 19 years experience in the London insurance market and prior to joining R E Brown Syndicate 702, a predecessor to Markel International, practised as an insurance solicitor.

DENISE O'CONNOR

Denise O'Connor joined Fishburns as a resident partner in the firm's Dublin office in 2009. She has extensive experience in advising insurers in relation to the defence of professional indemnity claims, associated risk management and regulatory issues. She has defended a wide range of claims brought against lawyers, brokers, valuers and surveyors, financial advisors, architects, engineers and contractors. Other areas of expertise include regulatory, administrative, health and safety and non-contentious construction law.

TOM PANGBOURNE

Tom Pangbourne is a solicitor in the Professional & Financial Risks team at Beachcroft. He has dealt with negligence claims against a wide range of professional clients including solicitors, professional trustees, accountants, architects, engineers and other construction professionals, as well as claims arising from surveyors' negligent/fraudulent valuations. Tom has also assisted in the defence of several high-value, multi-party claims in the Commercial Court and Chancery Division.

Ben Patten QC

Ben Patten practises from Four New Square. His principal areas of practice are construction and professional liability. Together with these two specialities he has expertise in a broad range of commercial litigation, including insurance disputes. His major clients include developers and construction companies as well as insurers and commercial concerns. He has extensive experience of High Court and appellate advocacy and regularly appears in arbitrations and tribunals.

HARRIET QUINEY

Harriet Quiney is a partner in Fishburns. She acts in professional negligence cases involving financial advisers, insurance brokers, mortgage brokers, trustees, pension benefit consultants, accountants and solicitors. As well as acting for firms and insurers in professional indemnity claims she has experience of defending firms and individuals in FSA enforcement proceedings and advising on skilled persons' reports. She is also an expert in Financial Ombudsman Service procedure and practice and has lectured and written articles on this subject.

David Sears QC

David Sears practises from Four New Square. He is widely recognised as a leading practitioner in commercial dispute resolution with a particular emphasis on professional indemnity, construction and engineering, energy and utilities, information technology and insurance law.. As an advocate he has many years experience in the Technology and Construction Court, the Commercial Court and the Court of Appeal.

MARK SOUTHWELL

Mark Southwell has been Risk and Compliance Manager at RICS for nearly 10 years. This role involves managing RICS' relationship with the insurance market on behalf of its Members, managing the Assigned Risk Pool and negotiating policy wording issues.

CONFERENCE INFORMATION

DATES

Monday 4th (5.30pm) to Wednesday 6th (3.00pm) July 2011

VENUE

Robinson College, Cambridge

FEES

The fee for the two-day Conference is £945.00 + VAT. The fee includes Conference documentation, refreshments, breakfast, lunch, dinner, banquet and accommodation

ACCOMMODATION

Accommodation is in Student Single Study "en-suite" bedrooms located in the College building.

CAR PARKING

Car Parking is available free of charge at the Wilberforce Road Athletics Ground – five minutes walk from the College

SOLICITORS REGULATORY AUTHORITY CPD SCHEME

This Conference qualifies towards Continuing Professional Development

CII CPD SCHEME

This Conference may be regarded as a structured activity for the purpose of CPD

BAR STANDARDS BOARD CPD SCHEME

This Conference qualifies towards Continuing Professional Development

BOOKINGS

To book places for the Conference, please email: tony.gregory@imc-seminars.com
or telephone: +44 (0)1491 872839 / 07712482212

PLEASE NOTE

Joining instructions will be emailed to all delegates prior to the Conference. If you do not receive these please telephone to ensure we have registered your booking. All other documents will be distributed at the Conference. It may be necessary for reasons beyond the control of the organisers to alter the content and timing of the programme or the speakers.