



INTRODUCTION TO INSURANCE

Course Description

This course will provide a broad introduction to insurance, the various classes of business, the legal principles, the UK market, the role of the participants and regulation of the market.

Target Audience

The course is suitable for anyone who is new to the market or wishes to have an overview of insurance and the insurance market.

Course Objectives

On completion of the course delegates will:

- Have knowledge of the market, the roles of the various participants, and how the market is regulated
- Understand the function of insurance
- Have a knowledge of the major classes of business and some emerging classes
- Have knowledge of the principles of insurance
- Have knowledge of how policies are structured and interpreted

Course Format

The course will be presented by presentation, discussion, case studies and exercises.

Course Content

The Risk Business

- The function of insurance
- How and why insurance developed
- What is insurable?
- Insurable and uninsurable risks
- Insurable interest
- How premiums are calculated

Classes of Business

- Major classes of business
- Emerging classes of business

Formation of the Insurance Contract

- Duty of Fair Presentation of Risk

Principles in Claims Settlement

- Proximate Cause
- Indemnity
- Subrogation
- Contribution and other insurance

Policy Wordings

- The structure of wordings
- Interpretation
- Some important legal decisions
- Conditions and warranties

Regulation

- Financial Conduct Authority and Prudential Regulatory Authority

How the Market Operates

- The role of the participants
- Placing
- Delegated Authorities

A Glimpse of the Future

Presented by Tony Gregory BA(Hons) Dip Mgmt FCII RPLU

Tony Gregory is Managing Director of Insurance Market Conferences. He had many years experience in the London Market, underwriting Liability and Professional Indemnity business, before establishing IMC. He is a Fellow of the Chartered Insurance Institute and a Vice-President of the Insurance Institute of London. He holds the Registered Professional Liability Underwriter designation of the Professional Liability Underwriting Society (US). He holds a Postgraduate Diploma in Laws from the University of London. He was the leader of the Insurance Institute of London's Research Groups on *Professional Indemnity Insurance* (First Edition) and of *Liability and Accident Compensation*. He was a founder member of the Liability Underwriters Group. He lectures and provides training in a range of insurance topics in the London market and worldwide and for academic institutions including the University of Swansea, the University of Bath and Florida State University.

Duration	1 day
Date	19 February 2019
Time	9.30 am - 5.00 pm
Venue	London Novotel Tower Bridge EC3N 2NR
Fee	£195.00 +VAT (including refreshments and buffet lunch)
In-House	£950.00 +VAT for up to 12 delegates
Bookings	To reserve a place on this course please contact Tony Gregory Telephone: +44 (0)1491 872 839 / +44 (0)7712 482 212 Email: tony.gregory@imc-seminars.com

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