



## INTRODUCTION TO ENERGY INSURANCE

### Course Description

This course provides an introduction to energy insurance with a broad knowledge of offshore energy insurance, the types of risks insured, the cover available in the market, and how and where they are placed.

### Target Audience

The course is suitable for both underwriting and broker staff, whether placing or claims. The course assumes no prior knowledge. The course will also be of use to individuals who work in underwriting or broker back up, and who require a broad knowledge of the subject.

### Course Objectives

On completion of the course delegates will:

- Understand energy insurance risks and the terms used
- Understand the cover provided by the insurance market and mutuals
- Be able to identify the types of risks written in the market
- Understand how risks are placed and underwritten
- Understand the legal aspects of energy business

### Course Format

The course will be presented by a lecture, discussion, exercises and case studies.

### Course Content

- The London Energy Insurance Market – the buyers, sellers and intermediaries
- The types of offshore and construction energy risks written
- The legal aspects of energy insurance
- How risks are placed and written
- An outline of the cover provided by the market and mutuals

### Trainer      John Potter      ACII

John Potter is a Consultant Trainer in Marine Insurance, specialising in the provision of training of Marine Cargo, Goods in Transit, Marine Hull and Yacht, Energy, and Project Cargo Insurances. John previously worked as a manager and an underwriter, specialising in marine insurance, most recently with Aviva. He has also contributed to a number of insurance publications and is a published author in marine cargo insurance.

**Duration** 1 day

**Date** **03 September 2014**

**Time** 9.30 am – 5.00 pm

**Venue** London Novotel Tower Bridge, EC3N 2NR

**Fee** **£265.00 +VAT** (including refreshments and buffet lunch)

**In-House Fee** **£1,250.00 +VAT** for up to 12 delegates

**Bookings** To reserve a place on this course please contact Tony Gregory  
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